

MedXP

Bundled Services



Cosentus makes business easy for providers so you can focus on taking care of your patients and growing your practice.

You should be collecting at a 95%-98% rate

...but are you?

Cosentus has been helping medical practices reduce their administrative burden for over 25 years. With a 98% collection rate, we are far ahead of the curve in optimizing collections and demonstrating a model of business excellence.

By working with us, you can consolidate and outsource many of the day-to-day administrative tasks that overwhelm even the most experienced practice managers. These required tasks often become huge distractions that greatly reduce the time spent with patients, employees, and—all too often—your family.



What services will you get?

Medical Revenue Cycle Management

Accounting & Tax Services

IT Services

Marketing & Branding

Recruiting Services

PEO Services

Focus on your patients. We'll handle the rest.

Benefits of the Bundle?

- You don't have to deal with multiple vendors to get the solutions you need
- One bundled rate for all services – bringing you peace of mind and a lot of savings

The “Relationship Account Manager”

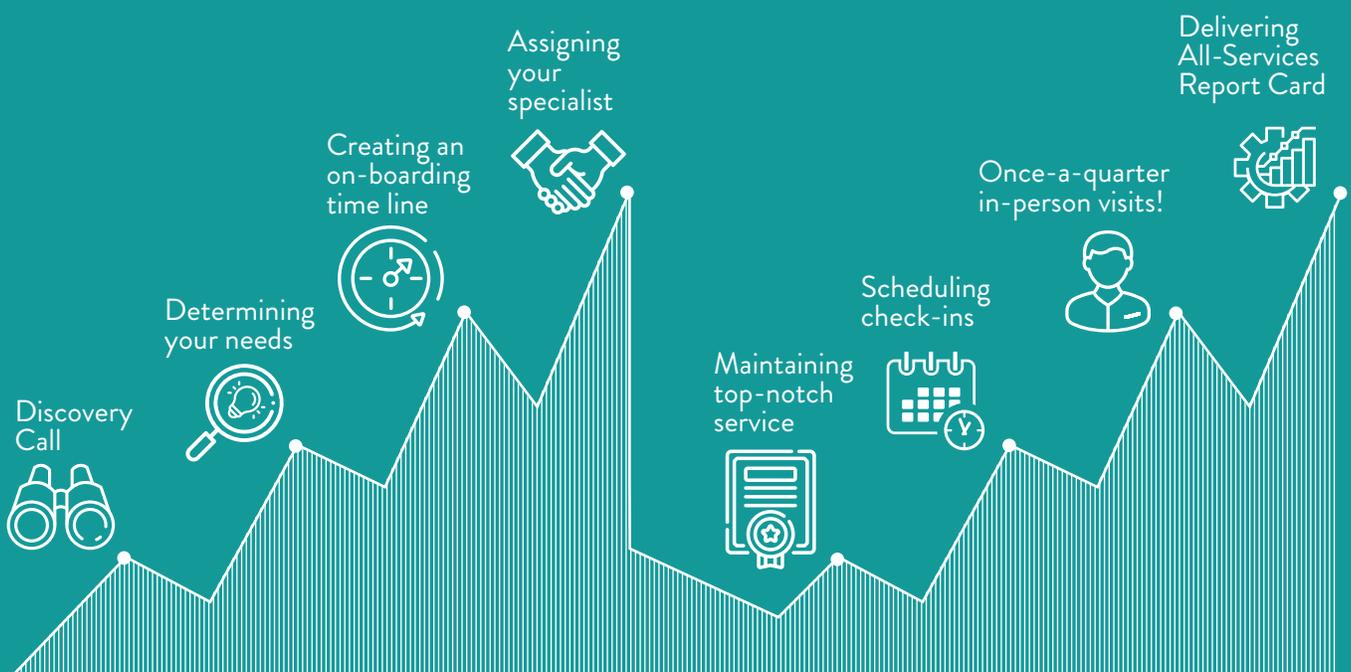


You will have a dedicated Relationship Account Manager as your primary point of contact. With comprehensive, in-depth training on our payroll platform, IT platform, Quickbooks, and more, your Relationship Account Manager is the one-stop-expert for all service offerings.

*One person—just a call or click away—
for when you have questions or problems
that need immediate attention.*

*Your Relationship Account Manager will ensure
that all service expectations are delivered.*

What can you expect?



How much does the Bundle cost?
We create customized proposals for every client, so you “Pay for Performance” and we retain a percentage of all funds collected on your behalf.



98%
COLLECTION
RATE

99.4%
CLEAN
CLAIM
SUBMISSION

100%
CERTIFIED
CODING

**OVER
25**
PROVIDER
SPECIALITIES

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Revenue Cycle Management



As a leading multi-specialty revenue cycle management company, we have the unique advantage of understanding the specific pain points that comes with billing your specialty. 25 years of experience has given us the knowledge and resources to proactively identify and mitigate not only the common errors related to medical billing, but the specific concerns that accompany specialized billing. Our team of experts can give you the personal attention and customization you deserve. Technology, innovation and optimization allows us to commit to our **Collect More For Less® Guarantee.**



RCM is our bread and butter. Serving over 25 provider specialties, our service offerings handle every major stage of your revenue cycle.

Certified Coding Services



Our coding specialists are AAPC certified and proficient in ICD-10 and ICD-11 coding requirements. We'll improve your coding accuracy to 99% and optimize your reimbursements and claims pass ratio with a streamlined documentation process.

Daily Claim Submission & Payment Posting



Stay on top of payments with our top-of-the-line billing software that allows you to view payments, EOBs, and submitted claims every single day. This allows you to gain insight on your revenue stream and solve major collection issues before they arise.

Comprehensive AR Management



Accounts Receivable Management is key to making or breaking any practice. From credit balance resolution through denial management and patient follow-up, our team will remarkably improve your AR status.

Denial Prevention



The best way to manage denials is to avoid them in the first place. Our denial specialists receive ongoing training to stay up-to-date on all the latest billing, coding, and collections procedures, so we can identify root causes and implement a proactive prevention plan.

Patient & AR Services

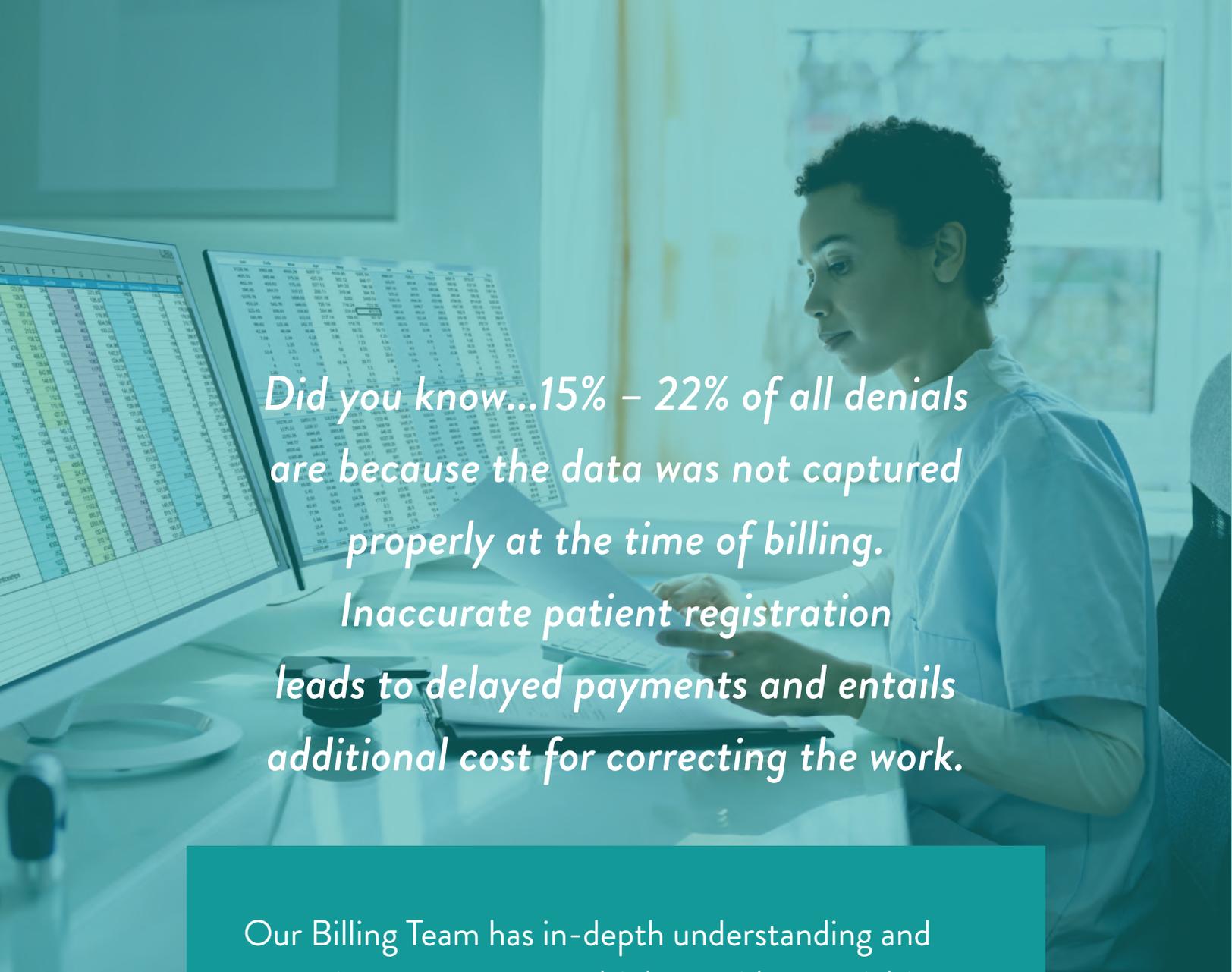


Our dedicated Patient Service Team is 100% focused on collecting patient balances that are due to you. This includes a live-answer staff for your patients to contact, and outbound team to regularly reach out to your patients and make their experience easy & efficient.

Business Analytics



We streamline your decision-making process by simplifying your practice results for you. Our customizable dashboards can be accessed through your computer, phone, or tablet of choice. Easily track your specific KPIs, and keep your finger on the pulse of your practice.



Did you know...15% – 22% of all denials are because the data was not captured properly at the time of billing. Inaccurate patient registration leads to delayed payments and entails additional cost for correcting the work.

Our Billing Team has in-depth understanding and extensive exposure to multiple provider specialties, allowing us to maximize your revenue with little to no re-work.

- Over 25 provider specialties
- 99.4% Clean Claim Submission
- Blazing fast turnaround time
- Seamless transition and lightning quick ramp-up
- Strict internal control audits
- Optimized collections and sustained cashflow

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Accounting & Tax



No matter the size of your practice, accounting can be stressful. With local regulations, lack of manpower and limited access to technology, accounting can be even more difficult. To help you sleep at night, Cosentus brings in our highly-experienced Accounting Team as your trusted advisors.



Assist in set-up of QuickBooks accounting software records

Supply of cloud QuickBooks online accounting platform and maintenance

Email and telephone support

Subscription to Bill.com (Accounts Payable Processing)

Reconciliation of all significant balance sheet accounts

Posting of all cash and credit card transactions

Posting vendor Accounts Payable invoices

Vendor payment processing

Posting customer sales receipts and invoices

Posting customer payments and deposits

Review and reconcile sales to POS software

Balance sheet and income statement review and reporting

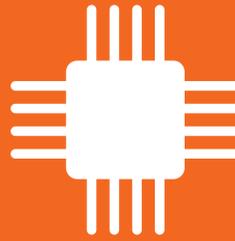
Preparation and filing of vendor 1099 forms at year-end

Cash flow reporting

Quarterly financial statement and business review

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IT Services



Businesses everywhere rely on technology more than ever before, but many medical practices aren't taking full advantage of valuable IT solutions. Cosentus wants to help all our clients get the most out of their IT investments. Our IT experts utilize top-grade resources to reduce complex tasks from hours to minutes.



Service

HIPAA Compliance Advisor

Unlimited Support

One-hour emergency response after hours

24x7 Monitoring of workstations/servers

Complete operating system management

Virtual Chief Technology Officer

Security

Endpoint security/anti-virus

Multi-layered malware removal and protection

Advanced website content filtering

Email content filtering and legal-hold archiving compliance

Office365 Email Hosting and Office Software

Office365 SaaS backups (email, OneDrive, SharePoint, Teams)

Security awareness training

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Marketing & Branding



In today's digital world, marketing has become increasingly important for healthcare practices to reach a larger patient base. Why? Because your patients are online, and that's where you want to connect with them. It's important to address your patients' needs with an ongoing blog, develop your personal brand through email newsletters and social media, and establish yourself as a leader in the industry with relevant content that drives traffic to your site and to your practice.



An overhead view of a meeting around a wooden table. Several people are visible, some looking at laptops and others at documents. There are various items on the table like a smartphone, glasses, and papers. The scene is brightly lit and professional.

Sound like a lot of work? Our digital marketing team will do it for you. We are ready to jumpstart your marketing strategy and optimize your web rankings, so your practice is visible, active, and attractive to current and potential patients.

We Specialize in

Website Design & Development

Brand Strategy & Development

Comprehensive Digital Marketing

SEO Strategy & Copywriting

Graphic Design

MedXP

Recruiting Services



Finding the right talent is more than just placing an ad and waiting for the right candidates to come to you: it's a full-time job. Our Recruiting Team has the expertise and resources to attract top job seekers to your practice, while considering both technical skill and culture fit. From full cycle recruiting, to creative job ads, and overall Candidate Experience; investing in the right hires can make a huge difference in today's market.



Talent Suite

Full lifecycle recruiting

Source, interview and submit candidates

Offer letter creation and e-signature

90-day Direct Hire guarantee

Job Posting

Ad creation

Funnel of applicants to client

Unlimited timeframe
customer can always have one posting with us at any given time

Web Analysis

Detailed report for any position in the company

Talent Acquisition Strategy

Consulting based approach in reviewing and recommending best practices in their hiring

Includes every aspect of candidate experience from application to on-boarding

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PEO Services



PEO stands for Professional Employer Organization and the relationship is often referred to as a co-employer relationship. Through the co-employer relationship, our clients delegate the most distracting parts of their business.

This relationship bundles HR, Payroll, Benefits Administration, and Safety and Risk Management into one complete solution, making running a business and managing employees much easier.



HR Services



Human Resource services help to reduce your risk and includes assistance with employee performance evaluations, compensation ranges, background checks, employment law compliance, unemployment claims, and training as needed or required.

Payroll Services



A designated specialist trained in payroll compliance specific to your region, and a knowledgeable backup team of payroll professionals for uninterrupted service.

Benefits Administration



A key component of employee satisfaction. Your employees will enjoy easy access to retirement, flexible spending, and supplemental insurance plan offerings.

Safety & Risk Management



Having a safe workplace is a priority for all practices – not only to protect your employees, but also to protect your business. We provide safety consultations, written programs and manuals, conduct training, investigate accidents and more.

THINK GROWTH



*Medical Revenue Cycle
Management from
a Trusted Name*

